Reading 2-5: Informational Concepts: Purpose, Structure, and Argument Analyze Author's Argument and Credibility

Characteristics of Genre: Persuasive, Argumentative

Students	Learning Continuum Statements:
Students:	 Recognizes assumptions about audience in advertising
Students:	 Recognizes assumptions about audience in advertising Understands main message or claim in advertising
Students:	 Analyzes language used to convey messages in advertising Analyzes persuasive technique used in a speech Recognizes assumptions about audience in advertising Understands main message or claim in advertising
Students:	 RIT 211-220: Analyzes language used to convey messages in advertising Analyzes persuasive technique used in a speech Recognizes a stereotype in advertising Recognizes assumptions about audience in advertising Understands main message or claim in advertising
Students:	 RIT 221-230: Analyzes language used to convey messages in advertising Analyzes persuasive technique used in a speech